

REDACTED – FOR PUBLIC INSPECTION

Table 4

QUARTERLY LONG DISTANCE LINES
VERIZON AFFILIATES

[BEGIN PROPRIETARY]

[END PROPRIETARY]

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Table 5

Wireless Subscribers					
State	Dec. 1999	June 2000	June 2001	June 2002	June 2003
Connecticut	1,077,089	1,136,618	1,418,367	1,577,873	1,791,944
Delaware	270,848	275,219	389,284	433,059	503,353
Dist. of Columbia	346,681	333,815	382,457	415,399	520,182
Maine	187,003	283,640	399,616	457,835	524,246
Maryland	1,634,625	2,013,058	2,446,818	2,684,441	3,108,086
Massachusetts	1,892,014	2,228,169	2,753,685	3,289,934	3,506,039
New Hampshire	280,508	309,263	445,181	529,795	598,504
New Jersey	2,289,181	2,750,024	3,896,778	4,531,457	5,392,240
New York	4,833,816	5,016,524	6,749,096	7,915,526	8,829,070
Pennsylvania	2,767,474	3,850,372	4,378,216	4,987,067	5,681,653
Rhode Island	279,304	313,550	401,805	463,636	527,366
Vermont	*	*	*	*	*
Virginia	2,262,567	2,447,687	3,059,420	3,429,450	3,879,582
West Virginia	241,265	347,916	452,036	549,722	579,983
* Data withheld by the FCC to maintain confidentiality.					
Source: Industry Analysis and Technology Division, Wireline Competition Bureau, FCC, <i>Local Telephone Competition Status as of June 30, 2003</i> at Table 13 (Dec. 2003)					

Table 6

Competition from Cable Providers in the Former Bell Atlantic States		
	Circuit-Switched Telephony	Voice over IP
Comcast	<p>Deployed: MA, PA, VA 1.3 million circuit-switched subscribers nationwide, available to more than 9.7 million homes</p>	<p>Planned: MA, PA Expanding trial in suburban Philadelphia, commercial launches in four markets in 2004 (Philadelphia, Springfield, MA, Indianapolis, and Hartford, CT) Mar 2004 "I think we've made good progress in 2004 getting ready to more broadly launch Voice Over IP. We're launching four markets, these are more than tests, these are rolling launches in 2004. And as importantly, we are readying half our footprint in 2004 and the other half in 2005 for eventual rollout of Voice Over IP."</p>
Time Warner		<p>Deployed: ME More than 12,000 subscribers in Portland, ME – approximately 10% of phone-ready homes, with a monthly subscriber growth rate of approximately 1,000 (1% of phone-ready homes) Will deploy "in most, if not all, of our markets" by the end of 2004. Time Warner's service area includes MA, ME, NH, NJ, NY, PA, and WV</p>
Cablevision	<p>Deployed: NY, CT</p>	<p>Deployed: NJ, NY, CT Initially launched VoIP in Long Island in September 2003 and extended the service to the rest of its footprint in November. "Optimum Voice service posted strong gains in the first quarter, more than doubling its subscriber number to 70,800." Added 3,200 subscribers per week in 1Q 2004</p>

Competition from Cable Providers in the Former Bell Atlantic States		
	Circuit-Switched Telephony	Voice over IP
Cox	<p>Deployed: RI, VA</p> <p>1.1 million residential telephone customers nationwide, available to over 5 million homes</p> <p>Added 78,959 telephone customers in 1Q 2004</p> <p>"Even though over 75% of our telephone customers take our long distance service, we're seeing some customers substituting wire line for some wireless long distance"</p> <p>"Cox continues to shine in the telephone business. In just seven years time we have successfully pioneered cable telephony via circuit switch technology. We're the 12th largest provider in the country"</p>	<p>Deployed: VA</p> <p>Cox reports "early success" with its December 2003 launch of IP telephone service in Roanoke, with the "[p]enetration ramp trending like previous-circuit switched launches"</p>
<p><i>Sources: Comcast. Financial Tables attached to Comcast Press Release, Comcast Full Year and Fourth Quarter Results Meet or Exceed All Operating and Financial Targets Setting Stage for Continued Growth in 2004 (Feb 11, 2004). Comcast, presentation at the UBS 31st Annual Media Week Conference (Dec 11, 2003), http://media.corporate-ir.net/media_files/irol/11/118591/presentations/cmcsk_121103c/sld016.htm, Q4 2003 Comcast Corporation Earnings Conference Call – Final, FD (Fair Disclosure) Wire, Transcript 021104aa 755 (Feb 11, 2004) (Steve Burke, Executive Vice President, Comcast Corp., President, Comcast Cable). Time Warner. G. Campbell, et al., Merrill Lynch, Everything over IP at 16 (Mar 12, 2004), M. Ruchtel, Time Warner To Use Cable Lines To Add Phone to Internet Service, N.Y. Times (Dec 9, 2003). Cablevision. Q4 2003 Cablevision Systems Corp. Earnings Conference Call – Final, FD (Fair Disclosure) Wire, Transcript 030204av 717 (Mar 2 2004) (Tom Rutledge, President of Cable and Communications, Cablevision Systems Corporation). Cablevision News Release, Cablevision Systems Corporation Reports First Quarter 2004 Results (May 10, 2004). Cox. Q4 2003 Cox Communications Inc. Earnings Conference Call – Final, FD (Fair Disclosure) Wire, Transcript 021204aj 770 (Feb 12, 2004) (Pat Esser, COO, Cox Communications Inc.), Cox Communications Inc. at Citigroup Smith Barney Entertainment, Media & Telecom Conference – Final, FD (Fair Disclosure) Wire, Transcript 010704ap 787 (Jan 7, 2004) (Jim Robbins, CEO, Cox Communications), Jim Robbins, President & CEO & Chris Bowick, SVP Engineering & CTO, Cox Communications, Cox Communications Distribution at its Best, Bear Stearns 17th Annual Media, Entertainment & Information Conference at 19 (Mar 9, 2004), Cox News Release, Cox Communications Announces First Quarter Financial Results for 2004 (Apr 29, 2004).</i></p>		

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TABLE 7

Cable Telephony and Cable Modem Deployment in the Former Bell Atlantic States				
Provider	State	Homes Passed Statewide	Cable Telephony Availability	Cable Modem Availability in Service Area (Nationwide)
Comcast	District of Columbia	289,000		90%
	Delaware	206,000		
	Massachusetts	2.2 million (1.6M in Boston MSA)	Circuit-Switched (Boston)	
	Maryland	1.8 million		
	New Hampshire	n/a	Circuit-Switched	
	New Jersey	1.6 million		
	Pennsylvania	2.5 million (739,000 in Pittsburgh MSA)	Circuit-Switched (Pittsburgh)	
	Virginia	551,000 (170,000 in Richmond MSA, 348,000 in Northern VA)	Circuit-Switched (Richmond, Alexandria)	
	West Virginia	73,000		
Time Warner	Maine	157,000 (145,000 in Portland MSA)	VoIP (Portland)	98.5%
	Massachusetts	34,000		
	New Hampshire	22,000		
	New Jersey	77,000		
	New York	3.9 million (417,000 in Rochester MSA)	Circuit-Switched (Rochester)	
	Pennsylvania	238,000		
	West Virginia	34,000		
Cablevision	Connecticut	232,000 (Fairfield Co.)	VoIP	100%
	New Jersey	1.2 million	VoIP	
	New York	2.4 million	VoIP	
Charter	Maryland	55,000		"We offer high-speed data service to approximately 87% of our homes passed"
	Massachusetts	284,000		
	New Hampshire	7,000		
	New York	37,000		
	Vermont	n/a		
	Virginia	141,000		
	West Virginia	307,000		
Cox	Rhode Island	356,000	Circuit-Switched	"At the end of 2003 high-speed Internet was available to 98% of homes passed"
	Virginia	1.1 million (77,000 in Roanoke MSA, 383,000 in Northern VA) 644,000 in Virginia Beach MSA)	VoIP (Roanoke) Circuit-Switched (Northern VA, Hampton Roads)	

Sources: Media Business Corp. *Top 10 MSOs by County* (Mar. 2004) (homes passed); Comcast Media Business Corp. *Top 10 MSOs by County* (Mar. 2004) (states); Financial Tables attached to Comcast Press Release, *Comcast Reports First Quarter 2004 Results* (Apr. 28, 2004) (availability); Time Warner Cable, *About Us*, <http://www.timewarnercable.com/corporate/aboutus/?menu=Aboutus> (states); J. Halpern, et al., Bernstein Research Call, *Broadband Update: DSL Share Reaches 40% of Net Adds in 4Q: Overall Growth Remains Robust* at Exh. 6 (Mar. 10, 2004) (availability) ("March 2004 Bernstein Broadband Update"); Cablevision Systems, *Corporate Cable and Communication*, http://www.cablevision.com/index.jhtml?pageType=cable_comm (states); *March 2004 Bernstein Broadband Update* at Exh. 6 (availability); Charter Communications, *Our Markets*, <http://www.charter.com/aboutus/ourstory/markets.asp> (states); Charter Communications, Form 10-K (SEC Filed Mar. 15, 2004) (availability); Cox Communications, *Cox Communications*, <http://www.cox.com>, Cox Communications, Form 10-K (SEC Filed Feb. 27, 2004) (states); *March 2004 Bernstein Broadband Update* at Exh. 6 (availability).

TABLE 8

Cable Modem Subscribers				
State	June 2000	June 2001	June 2002	June 2003
Connecticut	47,127	106,019	160,913	227,658
Delaware	*	*	*	*
Dist. of Columbia	*	*	*	*
Maine	*	*	*	*
Maryland	42,412	97,466	181,864	306,442
Massachusetts	148,233	243,670	391,391	564,961
New Hampshire	*	*	*	95,612
New Jersey	*	*	454,750	690,620
New York	*	564,423	967,949	1,401,322
Pennsylvania	38,340	131,119	300,840	482,471
Rhode Island	*	*	*	*
Vermont	*	*	*	*
Virginia	40,337	131,553	238,300	404,616
West Virginia	*	*	48,858	73,263
<p>* Data withheld by FCC to maintain confidentiality</p> <p>Sources: Industry Analysis Division, Common Carrier Bureau, FCC, <i>High-Speed Services for Internet Access Subscribership as of June 30, 2000</i> at Table 5 (Oct. 2000), Industry Analysis Division, Common Carrier Bureau, FCC, <i>High-Speed Services for Internet Access Subscribership as of June 30, 2001</i> at Table 7 (Feb. 2002), Industry Analysis & Technology Division, Wireline Competition Bureau, FCC, <i>High-Speed Services for Internet Access Status as of June 30, 2002</i> at Table 7 (Dec. 2002), Industry Analysis & Technology Division, Wireline Competition Bureau, FCC, <i>High-Speed Services for Internet Access Status as of June 30, 2003</i> at Table 7 (Dec. 2003)</p>				

Table 9

Voice over Broadband and Competition from Non-Cable Providers: Unlimited Local & Long-Distance Packages									
State	AT&T Call Vantage	Vonage Premium	voiceio Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	NuVio Unlimited	Broadvoice Unlimited USA	Future Voice Premium	Monthly Price
Availability ✓ Local area codes are available * Service is available to residents, however, local area codes are currently not available									
	\$40	\$30	\$30	\$35	\$20	\$35	\$20	\$35	
Connecticut	*	✓	*	✓	✓	*	✓	*	
Delaware	*	✓	*	✓	✓	*	✓	*	
Dist of Columbia	*	*	*	✓	✓	*	✓	✓	
Maine	*	*	*	*	*	*	✓	*	
Maryland	*	✓	✓	✓	✓	✓	✓	✓	
Massachusetts	*	✓	✓	✓	✓	*	✓	✓	
New Hampshire	*	✓	✓	✓	*	*	✓	*	
New Jersey	✓	✓	✓	✓	✓	✓	✓	✓	
New York	✓	✓	✓	✓	✓	✓	✓	✓	
Pennsylvania	*	✓	✓	✓	✓	✓	✓	✓	
Rhode Island	*	✓	✓	✓	*	*	✓	*	
Vermont	*	✓	*	✓	✓	*	✓	*	
Virginia	*	✓	*	✓	✓	✓	✓	✓	
West Virginia	*	*	*	*	✓	*	*	*	

Sources AT&T, Call Vantage, http://www.att.com/voip, Vonage, Rate Plans, http://www.vonage.com/rate.php?refc_id=vo-nage-review, Vonage, Available Area Codes, http://www.vonage.com/rate.php?refc_id=vo-nage-review, voiceio, Compare All voiceio Plans, (May 17, 2004), http://www.vonage.com/corporate/press_index.php?PR=2004_05_17_0, voiceio, Available Area Codes, http://www.voiceio.com/complete_plans/area_codes, VoicePulse, Plans & Pricing, http://www.voicepulse.com/plans/default.asp, VoicePulse, Available Phone Numbers, http://www.voicepulse.com/plans/availability.asp, Packet8, Residential Plans, http://www.packet8.net/about/residential.asp, Packet8, Area Codes and Rate Centers, http://www.packet8.net/about/area_codes.asp, NuVio, NuVio Plans For Your Home, https://www.nuvio.com/nuvoice.php, NuVio Service Area, https://www.nuvio.com/services/area.php, BroadVoice, Rate Plans, http://www.broadvoice.com/rates_compare.html, BroadVoice, Area Codes, http://www.broadvoice.com/area_codes.html, Future Voice, Rates/Plans, http://www.futuretechnologies.net/products_services_futurevoice.php, http://biz.yahoo.com/r/040517/telecom_vonage_1.html

Other VoIP providers include:

- Addalline (\$12.95 per month for 1000 local minutes and 200 continental non-local minutes), with local area codes available in Maryland, Massachusetts, New York, Pennsylvania,⁴³ and Virginia;⁴⁴ and
- iConnectHere (\$19.95 per month for 800 minutes within the U.S. and Canada), with local area codes available in Connecticut, Washington, D.C., Maryland,⁴⁴ Massachusetts, New Jersey, New York, Pennsylvania, and Virginia⁴⁴

Addalline, The Addalline.com, Inc National Plan, at 43

http://www.addavoice.com/plan_usa.html

ConnectHere, Services - Broadband Phone, at

http://www.icconnecthere.com/nonmembers/eng/services/broadband.html, iConnectHere, U.S. Phone Number, at http://www.icconnecthere.com/nonmembers/eng/bb_bundle/make_calls.asp.

TABLE 10 ALBANY

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Vonage Premium Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Cingular Nation	AT&T nLife National	T-Mobile Get More National
								600 mins.	600 mins.	
Price	\$49.95	\$54.95	\$49.99	\$49.99	\$29.99	\$34.99	\$19.95	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans									
Add'l Calling Features	4	4	5	6	5	11	5	4	5	4
Relies on UNEs	No	Yes			No					

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 ALLENTOWN
Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One USA	MCI Neighbor-hood Complete	RCN Megaphon e	Vonage Premium Unlimited e	AT&T CallVantag e	VoiceGlo Unlimited e	Pack8 Freedom Unlimited	Cingular Nation	AT&T mLife National	T-Mobile Get More National
Price	\$54.95	\$49.95	\$49.99	\$55.00	\$29.99	\$39.99	\$29.99	\$34.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited								600 mins.	600 mins.	
Local Toll Calling					Unlimited						
Long Distance					Unlimited						
Voice Mail											
Add'l Calling Features	4	4	5	4	5	8	5	11	4	5	4
Relies on UNEs	No		Yes					No			

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 BALTIMORE

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Vonage Premium Unlimited	VoiceGlo Unlimited	VoicePuls e America Unlimited	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	Cingular Nation	AT&T mLife National	T-Mobile Get More National
								500 mins.	600 mins.	600 mins.	
Price	\$49.95	\$49.95	\$55.99	\$29.99	\$29.99	\$34.99	\$19.95	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans										
Add'l Calling Features	4	4	5	5	5	11	5	5	4	5	4
Relies on UNEs	No	Yes		No							

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 BOSTON

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	RCN Megaphone	Comcast Connections Any Distance	Vonage Premium Unlimited	AT&T CallVantage Unlimited	VoiceGlo	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	Cingular Nation	AT&T mlife National	T-Mobile Get More National
												600 mins.	600 mins.	
Price	\$54.95	\$49.95	\$55.99	\$55.00	\$48.95	\$29.99	\$39.99	\$29.99	\$34.99	\$19.95	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited											Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited				5,000 min.	Unlimited					Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited				5,000 min.	Unlimited					Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans				No	Included in All Plans								
Add'l Calling Features	4	4	5	4	4	5	8	5	11	5	5	4	5	4
Relies on UNEs	No	Yes		No	No									

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month.

TABLE 10 BUFFALO

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Choice One Unlimited	Vonage Premium Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	Cingular Nation 600 mins.	AT&T mLife National 600 mins.	T-Mobile Get More National
Price	\$59.95	\$54.95	\$49.99	\$54.95	\$29.99	\$34.99	\$19.95	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans										
Add'l Calling Features	4	4	5	2+	5	11	5	5	4	5	4
Relies on UNEs	No	Yes		No							

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 HARRISBURG

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Vonage Premium Unlimited	VoiceGlo Unlimited	Packet8 Freedom Unlimited	Cingular Nation	AT&T mLife National	T-Mobile Get More National
								600 mins.	600 mins.	
Price	\$54.95	\$49.95	\$49.99	\$49.99	\$29.99	\$29.99	\$19.95	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans									
Add'l Calling Features	4	4	5	6	5	5	5	4	5	4
Relies on UNEs	No	Yes			No					

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 LANCASTER

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Vonage Premium Unlimited	VoiceGlo Unlimited	Packet8 Freedom Unlimited	Cingular Nation 600 mins.	AT&T mLife National 600 mins.	T-Mobile Get More National
Price	\$54.95	\$49.95	\$49.99	\$49.99	\$29.99	\$29.99	\$19.95	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans									
Add'l Calling Features	4	4	5	6	5	5	5	4	5	4
Relies on UNEs	No	Yes			No					

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 NEW YORK

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Cablevision Optimum Voice	Vonage Premium Unlimited	AT&T CallVantage	VoiceGlo Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	Cingular Nation	AT&T mLife National	T-Mobile Get More National
											600 mins.	600 mins.	
Price	\$59.95	\$54.95	\$49.99	\$34.95	\$29.99	\$39.99	\$29.99	\$34.99	\$19.95	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans			No	Included in All Plans								
Add'l Calling Features	4	4	5	5	5	8	5	11	5	5	4	5	4
Relies on UNEs	No	Yes		No									

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 PHILADELPHIA

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	RCN Megaphone	AT&T One Rate USA	MCI Neighbor- hood Complete	Cavalier Unlimited	Vonage Premium Unlimited	Phonom	VoicePulse America Unlimited	Packet8 Freedom Unlimited	VoiceGlo Unlimited	Verizon Wireless America's Choice	Cingular Nation	AT&T mLife National	T-Mobile Get More National
												600 mins.	600 mins.	
Price	\$54.95	\$50.00	\$49.95	\$49.99	\$44.95	\$29.99	\$34.99	\$34.99	\$19.95	\$29.99	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Local Toll Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans													
Add'l Calling Features	4	4	4	5	11	5	11	11	5	5	5	4	5	4
Relies on UNEs	No	No	Yes			No								

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 PITTSBURGH

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MC1 Neighbor- hood Complete	Zel Z- Line HOME Unlimited	Comcast Connections Any Distance	Vonage Premium Unlimited	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	Leap Cricket Unlimited	AT&T mLife National 600	T-Mobile Get More National
Price	\$54.95	\$49.95	\$49.99	\$49.99	\$49.95	\$29.99	\$19.95	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Local Toll Calling	Unlimited				5,000 Min.	Unlimited		Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited				5,000 Min.	Unlimited		Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans				No	Included in All Plans					
Add'l Calling Features	4	4	5	6	3	5	5	5	2+	5	4
Relies on UNEs	No	Yes			No						

¹Verizon Wireless, AT&T Wireless and T-Mobile

TABLE 10 PORTLAND

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighborhood Complete	Z-Tel Z- Line HOME Unlimited	Time Warner Cable Digital Phone	VoiceGlo Unlimited	VoicePulse America Unlimited	Sprint PCS Free & Clear Nationwide	AT&T mLife National	T-Mobile Get More National
								700 mins.	600 mins.	
Price	\$54.95	\$54.95	\$49.99	\$59.99	\$39.95	\$29.99	\$34.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends)		
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends)		
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends)		
Voice Mail	Included in All Plans									
Add'l Calling Features	4	4	5	6	3	5	11	5	5	4
Relies on UNEs	No	Yes			No					

TABLE 10 POUGHKEEPSIE

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Vonage Premium Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Sprint PCS Free & Clear Nationwide 700 mins.	CellularOne Clear Across America 600 mins.	T-Mobile Get More National 600 mins.
Price	\$59.95	\$54.95	\$49.99	\$49.99	\$29.99	\$34.99	\$19.95	\$49.99	\$50.00	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends)		
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends)		
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends)		
Voice Mail	Included in All Plans									
Add'l Calling Features	4	4	5	6	5	11	5	5	4	4
Relies on UNFs	No	Yes			No					

TABLE 10 PROVIDENCE

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Cox Unlimited Connection	VoiceGlo Unlimited	Vonage Premium Unlimited	VoicePulse America Unlimited	Verizon Wireless America's Choice	Cingular Nation	AT&T mLife National	T-Mobile Get More National
Price	\$54.95	\$54.95	\$55.99	\$49.95	\$29.99	\$29.99	\$34.99	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling				Unlimited					Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling				Unlimited					Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance				Unlimited					Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail					Included in All Plans						
Add'l Calling Features	4	4	5	5	5	5	11	5	4	5	4
Relies on UNE	No	Yes		No							

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 RICHMOND

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Cavalier Unlimited	Cox Connection Unlimited (Roanoke, IP-Based)	Comcast Connections Any Distance	Vonage Premium Unlimited	Phonom	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	ALLTEL National Freedom	SunCom Welcome Home America	T-Mobile Get More National
											600 mins.	1000 mins	
Price	\$49.95	\$49.95	\$49.99	\$44.95	\$49.95	\$49.95	\$29.99	\$34.99	\$19.95	\$49.99	\$44.99	\$49.99	\$39.99
Local Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited					5,000 Min.	Unlimited			Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited					5,000 Min.	Unlimited			Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans					No	Included in All Plans						
Add'l Calling Features	4	4	5	11	9	3	5	11	5	5	5	5	4
Relies on UNEs	No	Yes			No								

¹Verizon Wireless, AT&T Wireless and T-Mobile

TABLE 10 SCRANTON

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom USA	AT&T One Rate	MCI Neighbor-hood Complete	Z-Tel Z-Line HOME Unlimited	Cingular Nation	AT&T mLife National	T-Mobile Get More National
					600 mins.	600 mins.	
Price	\$54.95	\$49.95	\$49.99	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited				Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited				Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited				Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans						
Add'l Calling Features	4	4	5	6	4	5	4
Relies on UNEs	No	Yes			No		

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 SPRINGFIELD

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighborhood Complete	Z-Tel Z-Line HOME Unlimited	Vonage Premium Unlimited	VoiceGlo Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Cingular Nation 600 mins.	AT&T mLife National 600 mins.	T-Mobile Get More National
Price	\$54.95	\$49.95	\$55.99	\$55.99	\$29.99	\$29.99	\$34.99	\$19.95	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited								Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited								Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited								Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans										
Add'l Calling Features	4	4	5	6	5	5	11	5	4	5	4
Relies on UNEs	No	Yes			No						

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 SYRACUSE

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Vonage Premium Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Cingular Nation 600 mins.	AT&T mLife National 600 mins.	T-Mobile Get More National
Price	\$59.95	\$54.95	\$49.99	\$49.99	\$29.99	\$34.99	\$19.95	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited							Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans									
Add'l Calling Features	4	4	5	6	5	11	5	4	5	4
Relies on UNE's	No	Yes			No					

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 VIRGINIA BEACH

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Sprint Complete Sense Unlimited	Cavalier Unlimited	Cox Connection Unlimited (Hampton Roads)	Vonage Premium Unlimited	Phononi	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	ALLTEL National Freedom	SunCom Welcome Home America	T- Mobile Get More National
												600 mins.	1000 mins.	
Price	\$49.95	\$49.95	\$49.99	\$49.99	\$49.99	\$44.95	\$49.95	\$29.99	\$34.99	\$19.95	\$49.99	\$44.99	\$49.99	\$39.99
Local Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Local Toll Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Long Distance	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)			
Voice Mail	Included in All Plans													
Add'l Calling Features	4	4	5	6	6	11	6	5	11	5	5	5	5	4
Relies on UNEs	No	Yes					No							

¹Verizon Wireless, AT&T Wireless and T-Mobile

TABLE 10 WASHINGTON, D.C.

Comparison of Competitive Calling Bundle Prices and Features ¹

	Verizon Freedom	StarPower Ultra Unlimited Long Distance	MCI Neighbor- hood Complete	Cavalier Unlimited	Vonage Premium Unlimited	Phonom	VoiceGlo Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Verizon Wireless America's Choice	Cingular Nation 600 mins. 600 mins.	AT&T mlife National 600 mins. 600 mins.	T-Mobile Get More National
Price	\$49.95	\$51.80	\$49.99	\$44.95	\$29.99	\$34.99	\$29.99	\$34.99	\$19.95	\$49.99	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited										Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans												
Add'l Calling Features	4	4	5	11	5	11	5	11	5	5	4	5	4
Relies on UNEs	No		Yes		No								

¹Verizon Wireless, AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

TABLE 10 WORCESTER

Comparison of Competitive Calling Bundle Prices and Features

	Verizon Freedom	AT&T One Rate USA	MCI Neighbor- hood Complete	Z-Tel Z- Line HOME Unlimited	Vonage Premium Unlimited	AT&T CallVantage Unlimited	VoiceGlo Unlimited	VoicePulse America Unlimited	Packet8 Freedom Unlimited	Cingular Nation	AT&T mlife National	T-Mobile Get More National
										600 mins.	600 mins.	
Price	\$54.95	\$49.95	\$55.99	\$55.99	\$29.99	\$39.99	\$29.99	\$34.99	\$19.95	\$49.99	\$39.99	\$39.99
Local Calling	Unlimited									Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Local Toll Calling	Unlimited									Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Long Distance	Unlimited									Included Within Plan Minutes (plus unlimited nights and weekends ¹)		
Voice Mail	Included in All Plans											
Add'l Calling Features	4	4	5	6	5	8	5	11	5	4	5	4
Relies on UNEs	No	Yes			No							

¹AT&T Wireless and T-Mobile Cingular Plan includes 5,000 night and weekend minutes per month

DECLARATION OF MARGARET S. GARDNER

1. My name is Margaret Gardner, and I submit this declaration in support of Verizon's ex parte data submission in WC Docket No 02-112, Section 272(f)(1) Sunset of the BOC Separate Affiliate and Related Requirements. I am currently Executive Director – Product Management/Product Development for Verizon. I have worked for Verizon for 34 years and have held various positions of increasing responsibility in the areas of operations, marketing and product development. In my capacity as Executive Director – Product Management/Product Development for Retail Markets, I was involved in the development of products and services that would respond to emerging competitive alternatives.

2. In early 2002, major wireless telephone providers were aggressively launching new calling programs to attract new subscribers. These wireless companies offered new attractive calling packages that generally included unlimited or large blocks of minutes that could be used evenings and weekends. To many subscribers, the size of these blocks made the offer essentially one of unlimited calling; that is, if a package offered 3,000 weekend and evening minutes (50 hours), most customers considered this “unlimited” because few customers made more than 50 hours of evening and weekend calls in a single month.

3. During this same period, wireless penetration continued to climb. Verizon's market research showed that more and more Verizon wireline customers subscribed to wireless services that offered these kinds of plans and that they were using their wireless phones at home for an increasing portion of their long distance calls. Customers reported that they viewed their wireless pricing plans as allowing “free” long distance calling when within the monthly

allowance of minutes. Because of these wireless pricing plans, some customers viewed their wireless phone as the primary means of making long distance calls, with their wireline phone used for backup and Internet access.

4 As a competitive response to the impact of these wireless plans on Verizon's revenue stream (fewer minutes of use meant less revenue), Verizon developed new offerings with the goal of providing customers with plans on the wireline network that were similar to those offered by the competitive wireless companies. The intent was to create essentially a "mirror image" alternative to these plans to foster indifference in the minds of subscribers with respect to the use of a wireline or wireless phone for long distance calls. The goal was to increase usage on our wireline network.

5. Accordingly Verizon wireline companies developed offers similar in structure to the wireless plans. For example, Verizon offered subscribers unlimited local and toll calling, plus unlimited night and week-end long distance calling with 300 "anytime" minutes for long distance calling. This program was marketed under the name "Variations."

6 These types of calling packages continued to be developed by Verizon in response to the packages and bundles of minutes offered by our competitors. As our wireline, wireless, and cable competitors offered more and more packages of services with essentially unlimited use, Verizon determined to compete by offering an aggressively priced package of services to stem the migration of minutes to those providers. In 2003, Verizon began offering its "Freedom" packages, first to residential and then to business subscribers, which offered subscribers unlimited long distance calling 24 hours a day, seven days a week for one flat price.

I hereby declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct to the best of my knowledge, information, and belief

Executed on May 14, 2004


Margaret S. Gardner